

## Sage Line 100 Case Study: **Vollmer UK Ltd**



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Peter Taylor,  
Office Manager, Vollmer UK Ltd

### Profile

Vollmer UK Ltd is part of the Vollmer Group of Companies based in Biberach, Germany. The Group develops techniques and machines for sharpening tooling for the woodworking and metal working industries. Worldwide success achieved through the highest quality has ensured the company's place as acknowledged market leader. Vollmer UK Ltd was established in 1954 and since then it has achieved year on year successful growth.

As Vollmer UK continued to grow and expand, it was necessary for the company to review their business software solutions. Peter Taylor, office manager explained, “We knew it was time to upgrade our software but needed to make sure that whatever we chose would be compatible with our current software, cost effective and easy to implement”. The company talked to their local software reseller and considered a number of options. Peter said, “We considered Pegasus and SMS software but we felt that Sage Line 100 was much more compatible with our current software. We also knew that Sage was a very well known brand in the marketplace with a reputation for delivering the goods. Finally, it was important to us that we could purchase Sage Line 100 from a reseller who would be able to provide us with ongoing support.”



active support for business

Vollmer UK has six users of Sage Line 100 who rely on the software for all of their accounting requirements. Peter explained, “We use Sage Line 100 for all of our nominal ledger reporting, profit and loss records and stock control. Also, the multi-currency feature is invaluable with us being part of an international group. Integration between Sage Line 100 and our payroll software also means we only have to enter data once so we avoid a lot of potential errors.”

Vollmer implemented their Sage Line 100 software virtually overnight. Peter said, “I was responsible for implementation on the company side and I was surprised how quick and straightforward I found the whole process. I also had expert help from my reseller.”

Although Vollmer UK have only recently implemented Sage Line 100 they are already starting to see the benefits of using such a flexible and feature-rich business software solution.